

About the Author

John G. Iezzi, CPA, is President of Iezzi Management Group, in Richmond, Virginia. The Iezzi Management Group provides consulting and business management services to law and accounting firms and include financial management, strategic planning, technology, and matters directly involving the partners, such as compensation and firm ownership. He developed sophisticated financial reporting systems for office, client and partner profitability, which have become industry standards. During his tenure, he was instrumental in a merger that at the time was one of the biggest in the history of the profession.

Mr. Iezzi is a 1963 graduate of Duquesne University with a degree in Business Administration. He spent eight years with Price Waterhouse in Pittsburgh, Pennsylvania, and became a Certified Public Accountant in 1967. From 1972 to 1988, Mr. Iezzi managed McGuire, Woods, Battle & Boothe (now McGuire Woods), a law firm of over 300 attorneys, headquartered in Richmond, Virginia. Mr. Iezzi was a Senior Manager with the Law Firm Consulting Services Group of Price Waterhouse and was the Director of Consulting Services with Information Technologies Corporation in Richmond, Virginia.

Mr. Iezzi is nationally recognized in the field of law office management and has written more than 125 articles in many of the leading law office management magazines and periodicals. He has appeared as a guest lecturer in more than 300 seminars and conferences across the country for lawyers and administrators.

In addition to his consulting services, Mr. Iezzi was an Adjunct Professor at the T. C. Williams School of Law at the University of Richmond where he taught a course in Law Office Management as part of the Law School curriculum. He provides part-time management services to several firms including DuretteCrump PC, a 20-attorney firm headquartered in Richmond, Virginia and to Barnes & Diehl, PC, a 17 attorney firm headquartered in Chesterfield, Virginia.